



## BE PART OF SOMETHING FANTASTIC

We would love you to be part of our team as our new  
**Account Manager France**

ProlYTE is world market leader in the development and production of high quality products for the event and entertainment industry. ProlYTE is well-known for the innovative and service-driven way of working. Since 2019 we are part of the successful formula named Area Four Industries, the world's largest manufacturer and supplier of aluminium and steel truss, stage decks, electrical chain hoists and rigging material.

### What are you going to do?

- Identify and target new business opportunities and potential clients to expand our market position in France.
- Build and maintain strong relationships with our existing distributors and customers in France. Understand their needs and provide excellent customer service.
- Stay up-to-date with industry trends and market conditions in France. Use this knowledge to develop strategies for increasing ProlYTE's market share and identifying growth opportunities..
- Develop a understanding of ProlYTE's product portfolio. Be able to effectively communicate the features and benefits of these products to clients.

### What do you bring?

- Fluent in French as well as English in speaking and writing.
- Multiple years of successful experience in a similar position.
- Passion for the entertainment market.
- Willing to travel often.
- You are pro-active, responsible, independent and not afraid to set deadlines.
- Good sense of humor.
- Strong communication and organization skills.

### What do we bring you?

- A responsible job in a great industry. You are part of an international organization where each day brings something new.
- You will join a dynamic brand with enthusiastic and dedicated colleagues.
- We at ProlYTE always search for a long-term commitment from both sides.
- Your main location will be Leek, Groningen, where the team is located.
- Travelling is key for this job, we will provide you with a car.
- The opportunity to work on exciting projects that showcase your skills and expertise.
- Bike leasing.
- Sports subscription.