



BE PART OF SOMETHING FANTASTIC

We would love you to be part of our team as our new
Project Manager Sales

Prolyte is world market leader in the development and production of high quality products for the event and entertainment industry. Prolyte is well-known for the innovative and service-driven way of working. Since 2019 we are part of the successful formula named Area Four Industries, the world's largest manufacturer and supplier of aluminium and steel truss, stage decks, electrical chain hoists and rigging material.

What are you going to do?

- Identify and target potential clients for mid- to large-scale projects.
- Engaging with clients to understand their specific project requirements, technical specifications, and budgetary constraints. Providing product knowledge and expertise to clients.
- Serve as the main point of contact for clients throughout the project lifecycle. Coordinate with internal teams & monitor project progress, budgets, quality, and timelines for customer satisfaction.
- Analyse project specifications, technical requirements, and timelines. Collaborate with internal teams to develop detailed project plans and cost estimates.
- Develop a understanding of Prolyte's product portfolio. Be able to effectively communicate the features and benefits of these products to clients.

What do you bring?

- Fluent in English in speaking and writing.
- Proven experience in project management, where specific experience in the entertainment, events or live production is a plus.
- Passion for the entertainment market.
- Willing to travel often.
- You are responsible, independent and not afraid to set deadlines.
- Good sense of humor.
- Strong communication and organizational skills. Strong problem-solving abilities and a proactive approach to address challenges.

What do we bring you?

- A responsible job in a great industry. You are part of an international organization where each day brings something new.
- You will join a dynamic brand with enthusiastic and dedicated colleagues.
- We at Prolyte always search for a long-term commitment from both sides.
- Your main location will be Leek, Groningen, where the team is located.
- Travelling is key for this job, we will provide you with a car.
- The opportunity to work on exciting projects that showcase your skills and expertise.
- Bike leasing.
- Sports subscription.